

Private Equity News

18 April 2011

Secondaries players go on shopping spree

Matthew Arkinstall of Greenpark spoke to Private Equity News in April regarding the continuing rise of private equity secondaries activity.

During 2010, global secondaries volumes reached more than \$22bn, according to Swiss bank UBS – up from previous estimates of \$20bn, and well above the \$9bn recorded in the previous year. This trend is set to continue, with a further rise of at least 10% predicted by many market participants for 2011.

Matthew went on to discuss the changing motivations of sellers of secondaries positions in private equity funds. “In 2009, half of our deals were done with sellers motivated by a need for cash. That number is normally about 5%,” he said.

<http://www.penews.com/archive/keyword/arkinstall/1/content/4068445798/>

